

Senior Consultant

(Thai national)

LightBlue Environmental Consulting Co., Ltd is offering a unique opportunity for a highly motivated young professional to join our pioneer social enterprise. Our mission is to reconcile business excellence with sustainability and help address global issues (SDGs 2, 12 and 13).

Looking to work for an organization that makes the planet a main shareholder and encourages a circular economy?

Keen to expand your career, acquire skills in capacity building, consulting, and technology, and apply it to help businesses fix one of the most detrimental issues faced by our society?

What are we expecting from you?

Responsibilities:

Capacity building & Consulting 70%

- Support clients in implementing food waste monitoring system, including onsite visits to help them set up the FIT tech in their kitchens whenever applicable.
- Deliver training to clients, and use FIT data to present findings and suggestions to clients with justifications and practical advice.
- Analyze customers' performance, understand their capabilities and needs, share findings and propose practical measures to improve their performance and profitability on a regular basis.
- Formulate recommendations and solutions with attention to clients' requirements, capabilities and limitations.
- Ensure that the renewal process for each client is seamless and identify and recommend additional solutions based on their past challenges.
- Be the contact point for clients at the managerial level, providing them with insights and reports on the bigger picture of the progress.
- Ensure customer satisfaction and aim for the highest retention rate. Understand challenges and provide feedback to the development team for improvements and optimization.

Project Management 30%

- Plan and/or execute assigned projects according to client's needs and requirements (design, preparation, implementation and follow up).
- Ensure the project is on track and all milestones are met with the support from your consultants.
- Oversee the consultant's progress with the clients and ensure that client satisfaction is met.
- Manage priorities on which clients need more attention and ensure that challenges are resolved.
- Nurture your consultants with client interaction skills and provide feedback when required.

Helping to achieve the UN SDGs
since 2012



Who are we looking for?

Qualifications:

- Masters/Bachelors degree in Business, Marketing, Sustainability or a related field or relevant number of years of experience.
- Minimum 5-7 years experience in the hospitality business or as a consultant
- Some experience with Financial or Data Analysis
- Fluent in English both spoken and written
- Thai National
- Ability to work successfully with the team, handling multiple tasks and meeting deadlines
- Mature, highly responsible, proactive, fast learner
- A sense of humour is a plus 😊

What will you gain?

- We carefully train and nurture our team members; including but not limited to participation in the [Food Waste Prevention Online Course](#) (Certificate of Completion provided)
- Access to Accredited Consultant Workshop run by The PLEDGE on Food Waste
- Serious credentials, working with a pioneer food waste hacking tech and consulting company
- Opportunity to prepare and deliver hands-on food waste prevention projects, to train professional and provide advisory services.
- Salary: THB 70,000 + depending on qualification
- Social Security and annual leave

We are looking for individuals who are passionate about making a difference in the world and creating change through their expertise.

Starting date: ASAP

**Working location: Nearby BTS Chong Nonsi, Sathorn
Bangkok, Thailand**

*The candidate needs to have his/her own laptop

Ready to take a career leap?

Please email a cover letter, reference contact (supervisors and clients), portfolio of your past work, AND your resume or video introduction to both contact@lightblueconsulting.com and hp@lightblueconsulting.com

Only the applicants with complete documents will be reviewed