

# Junior Consultant (Japanese)

**Keen to expand your career, acquire skills in capacity building, consulting, and technology, and apply it to help businesses fix one of the most detrimental issues faced by our society?**

Since 2012, we've been at the forefront of sustainability, working with top-tier clients like Marriott, Hyatt, Accor, GIZ, and Michelin Guide Thailand across 30+ countries. We're passionate about what we do, and we're looking for equally passionate individuals to join our young, dynamic team.

## What are we expecting from you?

### Responsibilities:

#### Training & Capacity building 50%

- Support clients in implementing food waste monitoring system, including onsite visits to help them set up the [FIT Food Waste Tech](#) in their kitchens whenever applicable
- Deliver capacity building training to clients on (1) awareness raising on the food waste issue and (2) how to implement a food waste monitoring system and use FIT data present findings and suggestions to clients with justifications and practical advice
- Perform any other business development-related tasks as required by LightBlue, such as identify government grants, related events, publications, and announcements, that could support the go-to-market strategy or benefit our customers

#### Project Management 50%

- Plan and/or execute assigned projects according to client's needs and requirements (design, preparation, implementation and follow up)
- Formulate recommendations and solutions with attention to clients' requirements, capabilities and limitations, forming customised reports
- Present findings and suggestions to LightBlue management with justification and practical advice
- Design deliverables content in response to client needs and strive to develop quality deliverables through verification and validation of results
- Develop project management and consulting skills, ultimately serving as day-to-day client contact for projects, including data requests and data management
- Support clients in implementing food waste monitoring system, including onsite visits if required and applicable
- Ensure the project is on track and all milestones are met under supervision from project manager and senior associates
- Updating the CRM to ensure clear and timely management

Helping to achieve the UN SDGs  
since 2012





## Who are we looking for?

### Qualifications:

- Masters/Bachelors degree in Business, Marketing, Sustainability or a related field or relevant number of years of experience.
- Minimum 2-3 years' experience in the hospitality business or as a consultant
- Ability to work successfully with the team, handling multiple tasks and meeting deadlines
- Mature, highly responsible, proactive, fast learner
- Fluent in **English (TOEIC score 750 minimum)** and **Japanese (JLPT N2 minimum)**



**You don't fit these requirements but feel it's for you?  
Send us a 3 min video explaining why YOU are the one.**

## What do you get from us?

- We carefully train and nurture our team members; including but not limited to participation in the Food Waste Prevention Online Course (Certificate of Completion provided)
- Serious credentials, working with a pioneer food waste hacking tech and consulting company
- Opportunity to prepare and deliver hands-on food waste prevention projects, to train professional and provide advisory services.
- Social Security and annual leave
- **Salary: Negotiable (depending on experience & skill)**

We're looking for the most promising talents to join our team.  
Even if we part ways, you'll gain unique credentials that will  
open many doors.

**Starting date: ASAP**

**Working location: Bangkok (Chong Nonsi), Thailand**

*\*The candidate needs to have his/her own laptop*



***Ready to take a career leap?***

Send us a cover letter AND your resume to

**HP@lightblueconsulting.com**

Only full applications will be assessed!