

Senior Consultant

(Mandarin-Speaking)

Looking for a career that offers rapid personal development, a deeper sense of purpose and broader opportunities? Reluctant to work for an organization that does not care about the boundaries of our planet?

Since 2012, we've been at the forefront of sustainability and food waste prevention, working with top-tier clients like Marriott, Hyatt, Accor, GIZ (German Development Agency), and Michelin Guide Thailand across more than 30 countries.

What are we expecting from you?

Responsibilities:

Capacity building and Business development (50%)

- **Business Development:** Engage in activities that support business growth, such as identifying relevant government grants, attending events, and staying updated with publications and announcements that could benefit the company or its clients.
- **Support Clients:** Assist clients with setting up food waste monitoring systems, including onsite visits to install and implement FIT technology in kitchens when needed.
- **Capacity Building:** Conduct training and consulting sessions to raise awareness about food waste issues and guide clients on how to monitor and reduce food waste, e.g., by providing actionable insights and practical advice based on collected data.

Project Management (50%)

- **Project Execution:** Plan and execute projects according to client needs, covering design, preparation, implementation, and follow-up stages.
- **Project Tracking:** Ensure projects stay on track and meet all milestones, working under the guidance of a project manager and senior associates.
- **Customized Solutions:** Develop tailored recommendations and solutions based on client requirements, capabilities, and constraints, ensuring high-quality deliverables.
- **Content Creation:** Design and deliver content and services that meet our clients' needs, ensuring accuracy and validation of results.
- **Client Interaction:** Be the contact point for clients at the operative and managerial level, providing them with insights and reports on the bigger picture of the progress.
- **CRM Management:** Maintain and update the CRM system to ensure effective and timely client management.



Helping to achieve the UN SDGs
since 2012



Who are we looking for?

Qualifications:

- Bachelor's or Master's degree in Business, Marketing, Sustainability or a related field. Alternatively, min. 3 of years of relevant experience in hospitality or another relevant sector.
- Strong analytical skills, high creativity and excellent problem-solving skills
- Proven practical and project experience, e.g., through internships or previous professional experience
- Ability to work successfully with the team, handling multiple tasks and meeting deadlines
- Extensive knowledge of MS Office programs (PowerPoint, Excel, Word)
- Fluent in English (**TOEIC score 750 minimum**)
- Fluent in Mandarin Chinese (**HSK5 minimum**)
- Mature, highly responsible, proactive, fast learner

Position Details & Compensations

- As a Consulting business we carefully train and nurture our team members; including but certainly not limited to participation in the **Food Waste Prevention Online Course** (Certificate of Completion provided)
- Serious credentials, working with a pioneer food waste tech and consulting company
- Opportunity to prepare and deliver hands-on food waste prevention projects, to train professional and provide advisory services.
- Salary: Negotiable (depending on experience and skill)
- Social Security and annual leave

Starting date: ASAP

Working location: Bangkok (Chong Nonsi), Thailand

***The candidate needs to have his/her own laptop**

Ready to take a career leap?

Send us a cover letter AND your resume to

HP@lightblueconsulting.com

Only full applications will be assessed!

